



FOR IMMEDIATE RELEASE

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## **Jo Gaerlan joins Old Republic Home Protection as National Key Accounts Coordinator**

**SAN RAMON, CA (June 7, 2011)**

To better support their nationwide sales and marketing effort, Old Republic Home Protection announces the addition of **Jo Gaerlan** in the newly created position of **National Key Accounts Coordinator**. Gaerlan's primary responsibility is to create a successful Key Account management strategy with which to secure and develop major national accounts.

Lorna Mello, Vice President of Old Republic Home Protection, states, "Jo brings to this new position 20+ years of experience in the home warranty industry in progressively responsible roles. I am confident that Jo, with her wealth of industry knowledge and expertise in business development with major accounts, will help propel Old Republic Home Protection to the next level of success."

Jo received her B.A. in Business Economics from Pitzer College in Claremont, California. She has been recognized as a top Account Executive, District Sales Manager, Training Business Partner, and Continuing Education Instructor/Risk Management Speaker for the California Association of REALTORS<sup>®</sup>, Hawaii Association of REALTORS<sup>®</sup> and the National Association of REALTORS<sup>®</sup>.

### **About Old Republic Home Protection**

#### **Product**

A home warranty is a renewable service contract that repairs/replaces a home's major systems or appliances that fail due to normal use during the term of the contract. A Standard Plan offers coverage on plumbing, heating and electrical systems as well as appliances including oven/range, water heater, dishwasher, garbage disposal, trash compactor and specialty items such as built-in bathtub whirlpool, and central vacuum systems. Optional coverage is also available, which varies by state. Please see state-specific Plans for details of coverage.

**History**

Old Republic Home Protection has been a leader in the Home Warranty Industry since 1974, and is currently the third largest home warranty company nationwide, conducting business in 27 states coast to coast. ORHP is a member of the Old Republic International Group of Companies, one of the nation's 50 largest publicly held diversified financial services institutions. Headquartered in Chicago, Old Republic International's business is concentrated in commercial insurance lines, diversified across four major industry segments: general, mortgage, title and life.

**Service Reputation**

Old Republic Home Protection takes pride in providing great customer service experiences, and offering fast, friendly and efficient service!

For more information regarding Old Republic Home Protection, visit [www.orhp.com](http://www.orhp.com).

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